

Issue #6

January 11, 2017

Leadership Myth Busting

If you were to ask the philosopher,
Niccolo Machiavelli; "If it
were better to be feared or to be loved?" He
would have quickly responded that; "it is far
safer to be feared than loved." If you posed
this same question to a Manager in the
1980's, they would most definitely reflect
that same sentiment. That through fear,
staff would remain productive, efficient, and
happy. However, in today's society we have
found that it is far safer to be loved than
feared.

Leslie Charles, CSP, gave us a great overview of the expectations of Leaders, not just those referred to as "Managers." By connecting the passions and culture of the business, the managers, and their coworkers, you create and environment that breeds positivity,



C. Leslie Charles, CSP, TRAININGWORKS

productivity, and a staff that thrives. Fear no longer motivates employees, as we expect teamwork, kindness, and passion from those around us.

A note from Leslie:

Discovering your innate and acquired transferable skills and those of your team is an ongoing learning process that assists in delegation, promotion opportunities and team development. I advise my clients, "Don't keep your best qualities a secret; help those who report to you know their strong suits as well. This way, everyone benefits."

Happy New Year... of Programs!

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THE LANSING CENTER

Unlocking the Secrets to Why Hotels are
Rejecting My Business
Register here!
Core Competency - Financial/Contract Mgt.
Parking: FREE

Early Bird Pricing Ends: January 12th

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GREATER LANSING BOARD OF REALTORS

How Social Media Can Increase Your Event's
Attendance, Participation & Sales
Register here!
Core Competency - Technology
Parking: FREE

Early Bird Pricing Ends: February 9th



Community Service Reminder!!! MiSGMP is proud to be partnering with Mittens for Detroit January - March!



Be there or be Square!

On January 18th we will be welcoming and swearing in our newest board member. Who is it? Be there to find out!



Calling All Writers!

Have an idea? Share it! We'd love to hear from you, and if you have a great article or topic, please let us know.